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9/90

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1990

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Steubenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 4, 1990 through August 9, 1990) and cumulatively (September 1, 1989, and August 9, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 6 SEPTEMBER 1990

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/4/90 THROUGH 8/9/90

CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	314	1098	$25504	$25975	$28200	$26000	$21996	2444	5438	$26840	$26391	$30000	$27000	$23000
BUSINESS ADMIN (INCL MGMT	189	611	23263	23965	28980	23500	16800	738	1874	23652	23529	29820	24000	17500
DISTRIBUTION MANAGEMENT	24	35	25131	24458	28500	25098	20500	67	108	25918	25079	32000	26000	20000
ECONOM & FINANCE (BANKING	117	590	24360	25266	29900	24000	19500	986	2472	25274	25184	30000	26000	20000
HOTEL/RESTAURANT MGMT.	5	89	19912	20484	*	*	*	66	209	20204	20752	23000	20010	18000
HUMAN RSRCS (incl LABOR R	7	36	25771	22885	*	*	*	31	140	23794	23101	28200	24000	19500
MANAGEMENT INFO SYSTEMS	35	124	27815	27176	32004	28000	22500	239	599	27753	27428	31500	27836	24200
MARKETING/MARK MGMT (RESR	117	443	23403	23874	27000	24000	18000	868	1979	23820	23543	27600	24000	18000
REAL ESTATE	1	5	25000	25259	*	*	*	15	29	27167	24509	*	*	*
COMMUNICATIONS														
ADVERTISING	10	39	20700	20981	*	*	*	43	104	22047	20742	30000	21000	15000
COMMUNICATIONS	43	102	20792	21271	26500	20000	15000	190	366	20876	21002	27000	20000	15000
JOURNALISM	10	31	20000	21096	*	*	*	66	134	19993	19488	26000	20000	12960
TELECOMMUN/BROADCASTING	4	8	19950	19892	*	*	*	55	73	21142	20413	26000	21000	15000
EDUCATION														
ELEMENTARY EDUCATION	123	224	17007	18689	22000	16100	13000	229	598	17349	18974	22140	17000	12400
PRE-ELEMENTARY EDUCATION	7	12	18967	18356	*	*	*	27	39	16921	17507	21000	18000	10400
PHYSICAL EDUCATION	8	23	18453	20918	*	*	*	22	67	18369	19904	25000	17000	13700
SPECIAL EDUCATION	15	37	21977	21843	*	*	*	51	123	20945	20433	25300	20000	17570
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	3	8	20794	21020	*	*	*	10	20	18189	19383	*	*	*
TEXTILES & CLOTHING	4	11	16375	18823	*	*	*	105	144	20169	20662	23000	20000	18000
MERCHANDISING MANAGEMENT	24	41	19026	19113	23000	19000	15000	46	94	18896	19496	23000	19000	13520
HUMANITIES														
FOREIGN LANGUAGES	2	38	23789	24058	*	*	*	14	76	21910	23607	*	*	*
LETTERS (incl English, Li	20	105	21090	22533	28000	19663	17200	85	262	19833	21566	26000	20000	15000
VISUAL & PERFORMING ARTS	11	51	16065	20757	*	*	*	31	119	18220	20588	21800	18000	12480
HUMANITIES - OTHER	21	61	22315	22453	25000	20000	18000	104	165	23746	23213	30000	22050	17500
SOCIAL SCIENCES														
CRIMINAL JUSTICE	20	26	22564	21501	30000	22000	15600	35	57	22025	20745	30000	22000	15600
HISTORY	2	65	19300	22860	*	*	*	19	125	21295	22715	*	*	*
POLITICAL SCIENCE/GOVT	18	115	20811	23681	*	*	*	54	265	22355	23677	28000	20900	17000
PSYCHOLOGY	33	116	20346	21024	27157	20000	14400	107	299	20032	20688	27500	19000	14400
SOCIOLOGY	9	38	16698	20113	*	*	*	30	82	19330	20134	27000	18100	14000
SOCIAL SCIENCES-OTHER	37	107	21325	20976	27720	20500	15000	73	230	20769	21627	27720	20000	15000
ENGINEERING														
AEROSPACE & AERONAUTICAL	17	68	30564	30688	*	*	*	146	346	30764	30509	33900	31200	26252
AGRICULTURAL	5	6	31250	30458	*	*	*	30	59	31636	30127	35000	32200	27600
ARCHITECTURAL	2	16	28000	28110	*	*	*	13	73	28554	28916	*	*	*
BIOENGINEERING & BIOMEDIC	1	5	33000	25698	*	*	*	19	52	30079	30052	*	*	*
CHEMICAL	99	417	35356	35296	38400	35400	33000	703	2290	35276	35122	37320	35400	33000
CIVIL	87	276	27791	28533	32004	27500	25000	611	1422	27450	28136	32000	27300	23795
COMPUTER	26	108	32211	32343	34116	32560	30600	216	439	31627	31490	34400	32148	28000
ELECTRICAL/ELECTRONIC	287	905	32103	31665	35000	32560	29000	1420	3529	31998	31778	34500	32400	28700

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	1	$36000	$36000	*	*	*	2	6	$33000	$30019	*	*	*
INDUSTRIAL	44	140	30977	30013	$33000	$31650	$28000	485	995	30852	30525	$33600	$31200	$26500
MECHANICAL	246	792	32373	31703	35500	32550	29000	1417	3587	32208	32064	35000	32400	29000
METALLURGICAL	26	44	31901	31589	33000	32200	30000	106	205	32218	32235	34800	32450	29000
MINING (INCL GEOLOGICAL)	1	4	30000	28383	*	*	*	6	44	31583	29383	*	*	*
NUCLEAR	20	20	33302	33302	34400	32760	32000	43	55	31844	31750	34200	32400	30132
PETROLEUM	4	20	27100	33504	*	*	*	22	158	33591	35202	38400	36000	27600
TEXTILE	+	7	+	33026				+	10	+	33219			
ENGINEERING TECHNOLOGY	39	184	29876	29990	36000	30000	24000	128	483	30201	29318	35000	30080	24960
INDUSTRIAL TECHNOLOGY	3	53	29164	30058	*	*	*	20	116	26000	29235	30000	27500	17500
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	17	+	21448				28	123	22081	21834	29736	21000	16800
ANIMAL SCIENCES	7	13	21571	21436	*	*	*	19	55	19067	19719	*	*	*
PLANT SCIENCES	1	4	22500	19125	*	*	*	8	32	21563	21176	*	*	*
NATURAL RESOURCES	3	8	19427	20032	*	*	*	8	24	19248	19058	*	*	*
OTHER AGRICULTURAL SCIENC	1	7	25600	26829	*	*	*	9	56	21733	24411	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	98	362	29905	30012	34400	30100	25500	491	1382	30057	29804	34200	30300	25500
COMPUTER PROGRAMMING	5	16	26166	26526	*	*	*	31	86	28388	28223	31000	29500	25200
INFORMATION SCIENCES & SY	35	112	28655	29147	32850	28560	24000	212	457	28658	28631	32850	28800	24000
SYSTEMS ANALYSIS	2	3	27504	25669	*	*	*	8	17	31434	30556	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	5	53	23091	28219	*	*	*	48	137	25451	27436	30000	26000	20195
HEALTH SCIENCES	4	12	18900	21561	*	*	*	15	40	17243	20827	*	*	*
NURSING	32	126	26811	28330	31551	26000	23000	68	246	26652	28270	34000	26000	21000
PHARMACY	34	47	34225	36811	40500	35000	26000	50	86	33812	36728	40000	34000	26000
SCIENCES														
ACTUARIAL	3	14	33667	30757	*	*	*	47	78	31447	28267	34224	32000	28800
ARCHITECTURAL & ENVIRONME	5	27	22300	24947	*	*	*	5	106	22300	25125	*	*	*
BIOLOGICAL	9	46	22528	22283	*	*	*	29	108	22625	21800	31644	21000	16000
CHEMISTRY	14	45	21819	25753	*	*	*	73	152	26765	27494	30900	28000	20000
GEOLOGY & GEOLOGICAL SCI	1	4	27000	25200	*	*	*	9	29	20176	23463	*	*	*
MATHEMATICS	19	103	25600	27883	*	*	*	83	357	26608	27032	33500	27840	19000
PHYSICS	3	16	26853	28179	*	*	*	13	58	25495	29157	*	*	*
OTHER PHYSICAL & EARTH SC	2	9	25250	21009	*	*	*	4	18	20201	21044	*	*	*
POLYMER SCIENCE	1	2	33120	31560	*	*	*	6	8	33254	32066	*	*	*
TEXTILE SCIENCE	+	6	+	27453				+	30	+	26979			
TOTALS	2425	8407						13501	33844					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	171	779	$26126	$26347	$28200	$26000	$24000	1806	4114	$27312	$26824	$30000	$27500	$24500
ACCOUNTING (PRIVATE)	140	365	24568	25293	28200	25000	20000	694	1486	25469	25273	29000	26250	20000
COMMERCIAL BANKING (CNSMR	8	54	20675	23914	*	*	*	61	279	22188	21915	27000	23000	15600
COMMERCIAL BANKING (LENDG	3	37	26667	25302	*	*	*	183	302	24215	24171	28000	24000	20000
INVESTMT BANKING (CORP FN	3	44	29067	29555	*	*	*	33	124	28618	29065	35000	29000	19500
INVESTMT BANKNG (M & A)	1	3	21000	24335	*	*	*	8	19	27750	26534	*	*	*
INVESTMT BANKG (REAL EST)	2	5	20562	25525	*	*	*	8	19	25540	25358	*	*	*
INVESTMT BANKG (SALES & T	1	8	21300	22662	*	*	*	8	36	22044	23226	*	*	*
FINANCIAL/TREASURY ANALYS	48	190	26574	25976	30000	26750	22022	313	774	26857	26692	31000	27240	22000
PORTFOLIO MGMT/BROKERAGE	2	18	18600	22394	*	*	*	30	90	23547	23430	30000	25000	15000
UNDERWRITING	8	55	23445	25135	*	*	*	89	212	23297	24012	27500	22800	19800
INSURANCE - CLAIMS	23	75	20640	21879	23200	21230	16305	67	191	21943	22456	25000	21520	18000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	3	14	16493	18098	*	*	*	18	39	21758	20370	*	*	*
MEDIA PLANNING	4	10	14995	18548	*	*	*	17	31	20084	19795	*	*	*
REPORTING	3	9	14167	16444	*	*	*	16	30	15825	16517	*	*	*
PRODUCTION	1	14	27400	24200	*	*	*	40	67	26914	25338	34560	27700	15000
PUBLIC RELATIONS	6	38	19517	20413	*	*	*	32	114	20969	20322	27240	19900	15000
WRITING / EDITING	7	47	17986	21822	*	*	*	44	112	18427	19972	24000	18450	14000
MARKETING														
ADVERTISING	4	40	22500	23681	*	*	*	29	104	20717	21927	25000	20000	15500
BRAND/PRODUCT MANAGEMENT	21	68	26493	26393	33900	26500	17000	80	276	25702	25442	34000	26000	17000
BUYER/MERCHANDISING	20	94	23011	23302	27600	23000	18000	321	551	22460	23021	27000	22000	19000
DISTRIBUTION	17	40	27812	26430	*	*	*	78	158	27649	26152	34500	27000	20484
MARKET RESEARCH	12	59	21398	24320	*	*	*	41	135	24355	25128	31000	25000	16500
PURCHASING	4	15	25050	25413	*	*	*	21	69	23641	24204	27350	25800	18200
SALES	185	588	24434	24475	30000	24500	18000	1019	2171	24771	24719	31000	25000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	7	24	17471	21392	*	*	*	22	62	19847	21236	25000	19900	15000
FINANC,TAXA, MONETARY POL	6	33	27452	23768	*	*	*	32	102	23796	23017	27000	23500	20000
ECONOMIC PROGRAMS	2	12	22250	21721	*	*	*	12	28	25524	24373	*	*	*
LAW ENFORCEMENT	27	34	22992	22336	30000	23000	16000	55	67	24927	24037	34000	24000	17500
MILITARY	9	35	21741	22925	*	*	*	40	133	21796	22375	27000	21550	16056
NATIONAL SECURITY	+	6	+	22133				5	15	26679	24459	*	*	*
URBAN / REGIONAL PLANNING	5	16	21800	21773	*	*	*	11	33	23045	23546	*	*	*
ENGINEERING														
BIOENGINEERING	2	46	28500	33374	*	*	*	11	107	30211	33193	*	*	*
DESIGN / CONSTRUCT	156	475	31111	30675	35400	31896	25200	781	2007	29865	30096	34200	30500	24348
ENVIRONMENTAL/SANITATION	10	55	26910	29174	*	*	*	82	261	28982	29334	33600	29000	23795
MANUFACTURING/INDUSTRIAL	202	526	32388	31724	35500	32560	28800	1081	2160	32162	31948	35000	32400	29000
SYSTEMS / PROGRAMMING	25	88	31733	31039	34200	32300	29000	158	460	31217	31078	34200	31710	27600
POWER SYSTEMS	41	95	31467	31662	33400	32500	28500	219	486	31898	31720	33960	32400	30000
SOFTWARE DESIGN & DEVELOP	12	156	30870	32064	*	*	*	127	503	32183	31802	35500	32760	28860
HARDWARE DESIGN & DEVELOP	12	123	31161	31853	*	*	*	189	417	32750	32303	34700	33000	30940

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	25	111	$30477	$32109	$35000	$32400	$25200	261	689	$32220	$32283	$36000	$32500	$27000
TESTING	12	55	31288	29755	*	*	*	103	298	30745	30205	34000	31460	27500
PROCESS ENGINEERING	78	279	35737	35339	38820	35782	33960	479	1669	35296	35045	38040	35500	33000
PROJECT ENGINEERING	49	253	31473	31818	35000	32400	27000	347	1383	31877	32130	35400	32400	27000
OTHER ENGINEERING	269	718	31405	31291	35000	32100	26200	1175	2835	31405	31333	35100	32000	26252
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	2	7	19250	19788	*	*	*	11	38	23488	22109	*	*	*
INDUSTRIAL HYGIENE	+	22	+	29409				+	23	+	28826			
MEDICAL TECHNOLOGY	3	14	22220	25269	*	*	*	10	40	25867	23950	*	*	*
NURSES / PERSONAL CARE	30	126	27512	28425	33000	26313	23100	66	246	26724	28200	34000	26000	21000
OCCUPATIONAL THERAPY	3	9	15333	24933	*	*	*	9	28	21450	25644	*	*	*
PHARMACIST	29	42	33581	36674	40500	34600	24000	35	68	33673	37466	40000	34000	26000
PHYSICAL THERAPY	2	18	21800	29180	*	*	*	23	60	26930	29309	30800	29000	15000
RESPIRATORY THERAPY	3	3	23200	23200	*	*	*	7	11	22871	25030	*	*	*
OTHER HEALTH RELATED	4	50	20355	22964	*	*	*	32	108	21018	21842	25000	20786	16000
SOCIAL SERVICES														
ADMINISTRATION	2	19	22848	22583	*	*	*	20	56	18934	19827	25500	18000	12700
COUNSELING	25	46	16032	16385	20600	16000	11000	56	102	16595	16658	22500	16000	11000
FUNDRAISING / DEVELOPMENT	8	19	19133	17893	*	*	*	10	35	18977	16930	*	*	*
SOCIAL WORK	14	40	17314	16994	*	*	*	45	82	17681	17313	21300	17200	13000
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	61	288	28110	28696	32000	28008	22500	471	1232	28679	28589	33000	28992	23500
INFORMATION SYSTEMS	30	135	29513	28913	35000	28800	26400	267	608	28252	28262	33000	28000	25000
SYSTEMS ANALYSIS & DESIGN	90	201	29236	29333	33000	30000	25000	316	689	30041	29539	34000	30000	25800
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	6	28	30425	30740	*	*	*	70	123	30931	30222	34224	31000	26640
AGRICULTURE/NAT'L RESOURC	8	32	21485	19888	*	*	*	45	162	19906	20122	26000	19000	14536
ARCHITECTURE	+	12	+	22980				3	35	25033	21993	*	*	*
CONSULTING	39	229	28215	28351	32000	29000	25500	417	987	28490	28679	32000	28500	25000
HUMAN RESRCS /INDUS RELS	11	49	23047	22568	*	*	*	62	172	25058	23233	30000	25200	17000
MANAGEMENT TRAINEE	221	723	21352	22257	27875	20300	16500	840	2459	21806	22269	28800	20625	16800
MATH/STATISTICIANS	4	20	27650	26909	*	*	*	8	49	27981	25451	*	*	*
PARALEGAL	+	31	+	22006				5	61	16060	20908	*	*	*
RESEARCHERS NON-TECHNICAL	4	16	23250	25456	*	*	*	10	47	21356	22480	*	*	*
RESEARCHERS - TECHNICAL	6	27	23767	28073	*	*	*	42	80	27450	27896	33000	30725	16500
TEACHING	174	392	18463	19634	23000	18500	14000	375	1027	18367	19353	23000	18512	13000
TOTALS	2425	8407						13501	33844					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 6 SEPTEMBER 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	8	83	$31688	$29484	*	*	*	49	365	$29426	$29647	$35000	$29000	$24000
MBA--NON-TECH	89	228	33482	36009	$42000	$32500	$25400	421	798	36081	36175	45000	35000	27000
MBA--TECH	34	49	36453	36349	44000	36500	30000	91	174	37867	37737	45000	36000	30000
MS-BUSINESS	1	3	26260	27753	*	*	*	28	58	37680	34347	42500	36750	29112
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	16	31	30394	32530	*	*	*	212	246	37022	36812	48000	37500	25400
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	3	15	26667	30646	*	*	*	32	72	32334	31487	38400	32840	26000
MANAGEMENT INFORMATION SY	1	3	29500	29700	*	*	*	22	49	31955	33739	38400	31100	28500
MARKETING/MKTNG MGT (RESE	1	11	22000	32109	*	*	*	71	90	36307	35440	44500	36600	28080
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	2	2	24000	24000	*	*	*	2	2	24000	24000	*	*	*
COMMUNICATIONS	1	9	33000	29422	*	*	*	4	17	28411	27602	*	*	*
JOURNALISM	+	+	+	+				1	2	26000	24500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	14	16	25236	24987	*	*	*	18	30	26350	25698	*	*	*
ELEMENTARY EDUCATION	2	12	25950	24005	*	*	*	9	36	21411	22893	*	*	*
PHYSICAL EDUCATION	2	5	21500	23598	*	*	*	2	11	21500	27508	*	*	*
READING EDUCATION	+	+	+	+				1	1	22000	22000	*	*	*
SPECIAL EDUCATION	4	10	21042	24141	*	*	*	16	37	21823	22798	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	24350			
LETTERS	1	5	22100	24920	*	*	*	4	9	19025	22400	*	*	*
VISUAL & PERFORMING ARTS	+	2	+	27802				1	9	25980	25399	*	*	*
HUMANITIES - OTHER	+	1	+	30000				+	3	+	24333			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	25000				1	2	20000	22500	*	*	*
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	14	17	21798	23055	*	*	*	40	47	23050	24169	30000	22000	18475
SOCIOLOGY	+	+	+	+				+	3	+	20500			
SOCIAL SCIENCES - OTHER	3	17	22733	27713	*	*	*	5	26	23002	26536	*	*	*

continued

MCPA REGIONAL Report No. 6 SEPTEMBER 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	7	28	$39320	$37713	*	*	*	32	86	$36014	$36114	$39520	$35438	$33946
AGRICULTURAL	1	2	30000	41448	*	*	*	6	8	34783	37700	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				2	4	37000	36500	*	*	*
CHEMICAL	1	19	38400	36512	*	*	*	30	152	37062	37862	39500	37800	34800
CIVIL	27	50	33190	32770	$38400	$33500	$28740	137	242	32326	32366	37200	32000	28000
COMPUTER	18	24	37913	37496	*	*	*	23	55	37342	35748	39364	37500	34060
ELECTRICAL/ELECTRONIC	48	114	37781	37907	41392	37380	34600	170	405	37099	37526	41000	37500	32250
INDUSTRIAL	6	17	33017	33031	*	*	*	47	87	35944	35362	39900	36000	30000
MECHANICAL	26	98	36200	35346	40200	38400	30000	132	346	37044	36506	40500	37710	33000
METALLURGICAL	7	9	36443	36878	*	*	*	25	38	36488	36792	38500	36000	34000
MINING & MINERAL	1	2	36000	45000	*	*	*	5	7	33876	39626	*	*	*
NUCLEAR	+	1	+	38400				7	19	39457	36728	*	*	*
PETROLEUM	+	3	+	41400				2	29	34080	38412	*	*	*
TEXTILE	+	2	+	33510				+	2	+	33510			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	19500				8	13	25938	25696	*	*	*
HEALTH SCIENCES	+	+	+	+				3	9	26667	20402	*	*	*
NURSING	+	+	+	+				2	2	34900	34900	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	17252				4	13	25250	22839	*	*	*
ARCHITECTURAL & ENVIRONME	+	3	+	23885				+	11	+	26905			
BIOLOGICAL	2	5	24500	22360	*	*	*	6	13	26063	27279	*	*	*
CHEMISTRY	+	2	+	36660				9	23	32066	32320	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	42	99	39119	37175	45000	39500	34300	110	266	37468	36849	43000	38000	33000
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	10	+	34086				3	63	27000	33644	*	*	*
MATHEMATICS (INCL ACTUARI	5	13	31080	29390	*	*	*	14	45	32092	30069	*	*	*
PHYSICS	+	1	+	41600				2	12	29960	31480	*	*	*
POLYMER	+	+	+	+				2	9	38400	37098	*	*	*
TOTALS	387	1026						1811	4048					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/4/90 THROUGH 8/9/90

CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	33	81	$37279	$39595	$50000	$35400	$29500	234	397	$45043	$43310	$55000	$45000	$30996
MBA--TECH	4	19	40700	47446	*	*	*	82	115	49268	48191	55000	50200	37800
OVER 2 TO 4 YEARS														
MBA--NON-TECH	25	64	37212	40320	43000	38400	28000	253	453	46827	45683	60000	48000	34000
MBA--TECH	24	46	50192	46161	60000	49000	42000	161	234	52916	50355	65000	52500	40800
OVER 4 YEARS														
MBA--NON-TECH	35	66	44371	43515	55000	45000	32000	209	341	47076	45883	60000	45600	32000
MBA--TECH	36	49	46966	46586	60000	45500	37000	140	171	51721	51452	66000	51000	38400
TOTALS	157	325						1079	1711					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/4/90 THROUGH 8/9/90							CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	10	17	$54150	$55606	*	*	*	14	25	$54707	54788	*	*	*
ECONOMICS	+	+	+	+				2	3	44952	44000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	20	23	47247	46128	$58000	$46750	$34000	27	43	48550	44900	$60000	$49880	$34000
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				3	6	30333	30340	*	*	*
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	1	+	28000				+	2	+	26000			
PSYCHOLOGY	4	7	34475	35857	*	*	*	8	13	35738	34154	*	*	*
SOCIOLOGY	+	2	+	32502				+	4	+	32502			
SOCIAL SCIENCES	3	5	37000	37800	*	*	*	7	10	33686	34200	*	*	*
ENGINEERING														
AEROSPACE	+	2	+	56000				+	6	+	48932			
CHEMICAL	9	45	51791	50392	*	*	*	23	177	51059	50524	53000	51900	49700
CIVIL	7	11	40958	45177	*	*	*	12	20	42434	44481	*	*	*
COMPUTER	11	11	52536	52536	*	*	*	15	15	50526	50526	*	*	*
ELECTRICAL/ELECTRONIC	11	51	52018	53315	*	*	*	18	84	50761	53147	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				2	2	51500	51500	*	*	*
MECHANICAL	7	15	53471	51853	*	*	*	17	40	51512	49887	*	*	*
METALLURGICAL	7	12	45214	46867	*	*	*	16	30	47475	47296	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	2	2	45500	45500	*	*	*	9	16	38278	38912	*	*	*
BIOLOGICAL	+	2	+	32500				+	2	+	32500			
CHEMISTRY	16	40	45869	45258	*	*	*	93	145	45569	45356	50000	46100	42000
GEOLOGICAL SCIENCES	+	3	+	41267				+	14	+	38028			
MATHEMATICS	+	5	+	48704				1	11	44000	42775	*	*	*
PHYSICS	1	6	34800	41717	*	*	*	6	17	39550	41486	*	*	*
POLYMER	+	1	+	45000				5	8	48200	46625	*	*	*
TOTALS	108	261						278	694					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27317 1727 40000/24500	23000 2		25323 41 38000/21000	25100 5	22147 8	22654 5	27462 13	22600 2
BUSINESS ADMIN (INCL MGMT	29199 46 37000/24500	20000 3		22888 40 32000/19500	25273 11	20156 12	24750 8	26995 31 36000/25000	30000 2
DISTRIBUTION MANAGEMENT	27500 1						32400 1		
ECONOM & FINANCE (BANKING	27623 40 33000/25500			24056 231 45000/20000	30429 16	24300 6	24470 10	28012 106 38000/26000	21000 1
MANAGEMENT INFO SYSTEMS	29199 9			25583 6		27096 7	27832 16	28485 20 31500/27000	32240 1
MARKETING/MARK MGMT (RESR	25375 4	18449 7	24500 1	21791 22 28000/20000	18583 3	23496 17	25024 17	26900 15	14400 1
REAL ESTATE	28125 4								
ADVERTISING	16833 3	18722 9				24600 5	24000 1		
COMMUNICATIONS		16417 6		26125 4		17924 9	19250 4	24533 6	
JOURNALISM		13000 1		23250 2		16043 7			
TELECOMMUN/BROADCASTING		22000 2		30000 1		17980 10		24000 1	
ELEMENTARY EDUCATION								16565 1	
PHYSICAL EDUCATION					13600 1				15000 1
MERCHANDISING MANAGEMENT		12480 1						13000 1	
FOREIGN LANGUAGES							19200 1		
LETTERS (incl English, Li		18750 4		22250 4		16000 2	19000 1	24520 5	
VISUAL & PERFORMING ARTS		15240 2				15250 2			
HUMANITIES - OTHER		30000 1		24333 3	24000 1	31000 4	45000 2		
CRIMINAL JUSTICE					19100 2		24000 1		
HISTORY					12480 1	24000 2			
POLITICAL SCIENCE/GOVT				22000 1	27000 1		28400 1	29667 6	
PSYCHOLOGY		40000 1		19500 2		18600 1	28000 1	20500 2	
SOCIAL SCIENCES-OTHER		21000 1		18167 3	32000 1		23860 2	28000 3	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
AEROSPACE & AERONAUTICAL								30600 9	
ARCHITECTURAL								28667 6	
BIOENGINEERING & BIOMEDIC								29500 2	
CHEMICAL		28200 1						33238 8	33720 5
CIVIL			30000 1					27906 112 35000/26000	28350 71 34500/26000
COMPUTER	33000 1			25000 1	30250 2	32500 2	31109 16	30818 20 33000/28900	30000 1
ELECTRICAL/ELECTRONIC	31333 3		29167 3			32103 49 36000/30000	31560 9	30928 71 40000/28000	31075 37 35400/28000
ENIVRONMENTAL ENGINEERING									30000 1
INDUSTRIAL	33500 3			28633 3		31533 3	33950 4	29918 56 40000/26000	25090 5
MECHANICAL	28500 2		29000 1			30301 3	31740 3	31186 63 37000/28000	31362 28 37000/28800
METALLURGICAL								29333 3	
MINING (INCL GEOLOGICAL)								29250 2	
NUCLEAR								34000 2	
PETROLEUM								35000 1	30657 7
ENGINEERING TECHNOLOGY							27600 1	27250 4	28925 4
AGRIBUSINESS				21500 1					
ANIMAL SCIENCES								16000 1	
COMPUTER SCIENCE	30875 8	33000 1		28614 8		30491 31 38000/26275	28812 41 37000/24000	29481 43 37000/27000	34000 1
COMPUTER PROGRAMMING				30000 1	35000 1	29750 1	27550 4	28750 6	
INFORMATION SCIENCES & SY	28613 31 36000/27000			27913 8		27444 5	22740 5	29000 22 36000/28000	20000 1
SYSTEMS ANALYSIS								30500 1	
HEALTH SCIENCES				21996 1				13000 1	
ACTUARIAL								33327 11	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BIOLOGICAL								27000 1	42000 1
GEOLOGY & GEOLOGICAL SCI								23000 3	
MATHEMATICS				28250 2	35000 1		29257 6	31950 8	
PHYSICS								21956 2	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24577 32 32000/20000	24950 3	24125 4	24098 42 28000/20000	23000 1	22645 26 41000/16500	22000 1	18999 1	26799 3
BUSINESS ADMIN (INCL MGMT	21933 27 32500/15000	21517 6	19880 10	23910 65 36000/20000	28125 4	20461 158 42000/16000	24000 1		19740 5
DISTRIBUTION MANAGEMENT						20433 3			
ECONOM & FINANCE (BANKING	25348 81 47500/18000	23000 1	20275 8	23625 112 38400/20000		21927 60 40000/17000			21825 4
HOTEL/RESTAURANT MGMT.		17125 4	20326 58 25500/18200						
HUMAN RSRCS (incl LABOR R		20000 1	19667 3			21020 5			
MANAGEMENT INFO SYSTEMS	24200 1	27500 2	30943 3	26960 52 31000/25800		24412 18		25000 1	
MARKETING/MARK MGMT (RESR	23880 10	21000 2	18917 6	22513 45 28000/19200	19500 1	22676 262 48000/18000			19043 7
REAL ESTATE			20000 1	26000 2					
ADVERTISING	36250 2	13500 1	30000 1	24750 2		19500 2			31000 1
COMMUNICATIONS	21833 3	20000 1	18200 6	20670 17	15000 1	18477 23 25000/13600	33750 2		18622 9
JOURNALISM			12000 1	23480 5		20692 12			16454 10
TELECOMMUN/BROADCASTING	15000 1		23000 1	23278 9		19208 13			
ELEMENTARY EDUCATION						11000 1			
PHYSICAL EDUCATION		15000 1	17000 1			18000 1		25000 1	
HUMAN ECOLOGY (HOME ECONO				18403 2					20000 1
TEXTILES & CLOTHING						20100 101 27000/18000			
MERCHANDISING MANAGEMENT						18698 40 26000/15000			
FOREIGN LANGUAGES			20000 1		33000 1	19000 2			
LETTERS (incl English, Li	17000 3	16000 2	20000 1	22608 6	18500 2	17700 6	15000 1		17233 3
VISUAL & PERFORMING ARTS				18400 1	10000 1	17500 2	21000 1		21000 1
HUMANITIES - OTHER	19000 2	17500 1	18267 6	24245 9	10000 1	20341 32 27000/18000	23000 1		
CRIMINAL JUSTICE			14000 1	23260 2		17386 1		22046 4	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
HISTORY		12480 1		25000 3		20067 3			
POLITICAL SCIENCE/GOVT	22000 1	24000 1	24000 1	22717 6	14300 1	23500 6			
PSYCHOLOGY	17500 1	22500 1	13500 2	21440 5		20016 24 26500/18000			17000 1
SOCIOLOGY						19050 8			
SOCIAL SCIENCES-OTHER	29000 2		20667 3	27000 3		20214 7			17000 1
CIVIL				31400 1					
COMPUTER	33500 2			22300 2					
ELECTRICAL/ELECTRONIC	28700 1			30039 4		33600 1			
INDUSTRIAL			36000 1	31137 3		25850 2			
MECHANICAL				29703 2		19000 2	30000 1		
METALLURGICAL									30800 1
NUCLEAR									15000 1
ENGINEERING TECHNOLOGY				40000 1		16000 2	27500 1		
INDUSTRIAL TECHNOLOGY						30000 1			
AGRIBUSINESS		18000 1	21000 1	30000 1		20500 2			
NATURAL RESOURCES						12000 1			
COMPUTER SCIENCE	29050 2			27193 25 29292/26800		23556 9	29000 2		25375 4
COMPUTER PROGRAMMING				27922 2		22500 1			
INFORMATION SCIENCES & SY		18650 2	26400 1	26845 15		25777 6	28800 1		30000 1
SYSTEMS ANALYSIS				28008 1					
HEALTH SCIENCES			10000 1			13250 1			
NURSING						19100 1			
PHARMACY						35230 18			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACTUARIAL				30872 36 34224/28800					
BIOLOGICAL				26000 1		21000 2			
CHEMISTRY				27000 1		20000 1			
GEOLOGY & GEOLOGICAL SCI			18000 1	30000 1					
MATHEMATICS	26721 5	19450 2		28514 21 34000/25000		21250 2			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	25125 4		23826 8	25647 19	21833 3	20928 24 25000/19025	23413 24 29600/21000	19567 3	23889 9
BUSINESS ADMIN (INCL MGMT	26300 5	22700 5	25995 12	27917 6	20328 10	21463 12	21155 5	27980 4	20275 6
DISTRIBUTION MANAGEMENT			23981 16			21242 7			
ECONOM & FINANCE (BANKING	25000 7		27912 15	26850 10	19431 3	21211 25 27500/18000	23272 2	23200 1	28240 5
HOTEL/RESTAURANT MGMT.					23462 1				
HUMAN RSRCS (incl LABOR R			22000 1	28200 1		20195 1	21500 2		25000 1
MANAGEMENT INFO SYSTEMS	30000 1	26400 6	28233 6	27668 12		20348 2	24500 2		18000 1
MARKETING/MARK MGMT (RESR	23500 2	20700 5	23463 8	25750 8	24000 1	15738 1	25000 1		24778 9
REAL ESTATE	27875 8								
ADVERTISING									21000 1
COMMUNICATIONS		14018 2	18000 3	21430 10	17863 8	17635 7	18650 4	16000 1	23000 2
JOURNALISM				20000 1	18000 1	15000 2	18100 1		18500 1
TELECOMMUN/BROADCASTING					12000 1				24000 1
ELEMENTARY EDUCATION					18111 170 38000/12000				
PRE-ELEMENTARY EDUCATION					17366 20 24600/10400			17113 2	21000 1
PHYSICAL EDUCATION					19592 9	15000 1		15000 1	
SPECIAL EDUCATION					20738 47 27500/17400		21500 2		23000 1
HUMAN ECOLOGY (HOME ECONO					20096 4		15558 1		16640 1
FOREIGN LANGUAGES		19000 1			21870 4	20528 2			
LETTERS (incl English, Li		14000 1	30000 1	20000 2	19485 18	16553 2	16647 3	16500 2	
VISUAL & PERFORMING ARTS					18853 14			12000 1	
HUMANITIES - OTHER		17000 1	19200 3		20738 5	20976 4		25200 1	
CRIMINAL JUSTICE			15600 1			21250 4	24707 14		12000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HISTORY					19300 3	24009 4			
POLITICAL SCIENCE/GOVT	18000 1		17000 1	20000 2	18722 2	21011 9	20200 3		
PSYCHOLOGY	14000 1			24579 2	18858 11	17956 2	22800 6	17433 6	15460 5
SOCIOLOGY					16889 5		26718 4	15000 1	21000 1
SOCIAL SCIENCES-OTHER	25000 1				19800 1	21667 6	20343 7	21333 3	13976 4
AEROSPACE & AERONAUTICAL		32956 2				25392 10			
AGRICULTURAL				27600 1		30396 1	25925 2		
BIOENGINEERING & BIOMEDIC								27000 1	
CHEMICAL	37000 1	33487 3		35400 2		23288 4			
CIVIL		27767 3	24643 86 29500/23532	30654 15		25578 30 34000/22000	26223 132 36072/23752		21600 1
COMPUTER		34700 3	27800 1	31478 5	26933 3	29822 2	23795 2	33000 1	
ELECTRICAL/ELECTRONIC		32942 10	32700 4	32094 122 39400/30500	27024 5	24802 45 31490/20463	23167 3		
ENIVRONMENTAL ENGINEERING							36000 1		
INDUSTRIAL		36200 2	26000 3	29865 7		25244 14		31933 3	
MECHANICAL		32349 18	31792 12	31607 79 35000/28200	24341 3	26587 19	27626 2	33600 1	
METALLURGICAL				29700 2		27160 2			
NUCLEAR		32500 2		33209 17		28324 2	27500 1		
ENGINEERING TECHNOLOGY				30381 6			25500 1		
INDUSTRIAL TECHNOLOGY						21286 7			
AGRIBUSINESS						20105 1			
ANIMAL SCIENCES						16318 2	22880 1		
NATURAL RESOURCES							18233 3		
OTHER AGRICULTURAL SCIENC					18800 2	15000 1	22000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER SCIENCE		32500 7	25040 3	29052 28 33500/25200	22167 3	27797 8	26694 3	22333 3	
COMPUTER PROGRAMMING				30200 1					
INFORMATION SCIENCES & SY			21000 1	30800 2	23000 1	30000 1			23833 6
ALLIED HEALTH					21000 1			26182 41 32000/20571	24467 3
HEALTH SCIENCES						15000 2	15600 1	21600 3	21667 3
NURSING							27300 1	26638 61 40000/21000	33000 3
PHARMACY								33960 14	41300 1
ARCHITECTURAL & ENVIRONME							22500 1		
BIOLOGICAL		12500 2			20667 6	19400 2	19750 3	27000 3	
CHEMISTRY					16750 4	18350 2	21000 1	25000 1	
GEOLOGY & GEOLOGICAL SCI					17500 1		17300 2	12480 1	
MATHEMATICS		30000 1	23000 2	26300 2	18867 11	22010 4			
PHYSICS				30360 2	25400 1	23101 2			
OTHER PHYSICAL & EARTH SC				16305 1	23000 1		14000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	21453 6			25333 3	27244 10	26225 24 30000/23500	26695 30 30000/25000	22207 11	28038 44 38000/25500
BUSINESS ADMIN (INCL MGMT			16923 2		24631 19	24500 4	26359 29 35000/18000	23000 3	26600 22 35500/22000
DISTRIBUTION MANAGEMENT						25560 1	29500 3		19900 2
ECONOM & FINANCE (BANKING	25400 3		16000 1	25000 5	25622 12	19375 4	26852 23 31000/24500	23833 5	28207 31 34000/25000
HUMAN RSRCS (incl LABOR R							18500 2		
MANAGEMENT INFO SYSTEMS					25406 6	28566 11	33225 4		30626 15
MARKETING/MARK MGMT (RESR					24000 2	23583 6	25579 24 34000/23000	24425 12	26354 48 37000/24000
ADVERTISING	18000 1						18000 2		
COMMUNICATIONS	20400 2	19100 3		16370 4	16000 1		26286 7	20000 1	25775 6
JOURNALISM	28000 1			13750 4			24000 1		25850 2
TELECOMMUN/BROADCASTING	18750 2								25125 2
ELEMENTARY EDUCATION	14881 51 19890/13000		16050 2					21360 1	18000 1
PRE-ELEMENTARY EDUCATION	16874 1		9048 1						
PHYSICAL EDUCATION			17000 1						27200 1
HUMAN ECOLOGY (HOME ECONO			12500 1						
FOREIGN LANGUAGES						24500 1			
LETTERS (incl English, Li			15380 6		23916 1		28000 1	30000 1	
VISUAL & PERFORMING ARTS		17000 1							
HUMANITIES - OTHER	42750 2		27000 1			21000 2	45000 3	25000 1	25000 1
CRIMINAL JUSTICE			15000 1						
HISTORY	22000 1		20500 1						
POLITICAL SCIENCE/GOVT			17294 2	12000 1			27000 1		32644 1
PSYCHOLOGY			16829 16	13000 1			30000 1	25000 1	27000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
SOCIOLOGY	12700 1		15079 6	16500 1					
SOCIAL SCIENCES-OTHER	16900 2		16077 13	19000 1			22667 3		
AEROSPACE & AERONAUTICAL					31359 101 37960/28500	32000 1	30333 3		33000 1
AGRICULTURAL					30680 1	28500 2	32914 11	21600 1	
ARCHITECTURAL								27800 6	
BIOENGINEERING & BIOMEDIC									33000 1
CHEMICAL					32770 2	34133 5	33583 18	34812 21 37700/33300	34910 289 40200/33000
CIVIL		28000 1			28808 5	31200 1	29911 7	27386 42 36000/24000	30360 5
COMPUTER				23500 1	31674 18		33265 4	28800 2	31525 6
ELECTRICAL/ELECTRONIC		32500 1			31786 157 37750/29900	30373 7	32359 123 40000/30600	31064 5	33109 45 36240/31200
INDUSTRIAL					29655 21 33600/28500	31667 9	32039 69 37200/30000	29821 8	31970 43 38700/30000
MECHANICAL				32000 1	30850 95 36400/28500	31235 76 38400/27000	32424 276 42000/30000	31810 25 36000/28000	33760 97 39000/31800
METALLURGICAL					35399 5	35400 1	33314 16	30793 3	32673 3
NUCLEAR					31566 2				
PETROLEUM									33333 3
ENGINEERING TECHNOLOGY					27590 20 32000/24960		33742 29 55000/27000	29709 8	30369 11
INDUSTRIAL TECHNOLOGY					25500 3		24493 1		33000 1
AGRIBUSINESS	20000 1					20639 14	29736 1		29000 1
ANIMAL SCIENCES	22000 2					19614 11			
PLANT SCIENCES						20833 6			
NATURAL RESOURCES						22000 1		30000 1	17640 2
OTHER AGRICULTURAL SCIENC						30000 1			
COMPUTER SCIENCE	21000 2			25267 1	31318 40 37232/28800	27000 1	30048 23 50000/28800	35000 1	31905 35 42000/30000

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
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BY CURRICULUM/EMPLOYER

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMPUTER PROGRAMMING		23500 1					29500 1		30000 1
INFORMATION SCIENCES & SY						33067 3	29700 5	24000 1	31446 27 33000/30000
SYSTEMS ANALYSIS							33600 2		27000 1
ALLIED HEALTH			15680 1						
HEALTH SCIENCES				12500 2					
NURSING					28500 1				
PHARMACY									32301 16
ARCHITECTURAL & ENVIRONME								28500 1	
BIOLOGICAL	11440 1								29411 4
CHEMISTRY							16000 1	22050 2	28075 49 45000/23200
MATHEMATICS	19000 1				31508 3		30420 1	14560 1	
PHYSICS							31000 1		
OTHER PHYSICAL & EARTH SC									27500 1
POLYMER SCIENCE									33468 3

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
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BY CURRICULUM/EMPLOYER

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	29121 17	26598 47 49000/23000	26107 41 30000/21000	29667 3	25118 11	25200 1	28250 4	26330 10	27749 106 35000/26000
BUSINESS ADMIN (INCL MGMT	26593 27 35400/24000	26163 16	24453 33 30000/19000	22517 8	25808 10	24000 1	26701 4	25786 10	27489 9
DISTRIBUTION MANAGEMENT		26600 3	30084 16	28200 1	25833 3			23100 2	27429 7
ECONOM & FINANCE (BANKING	27285 17	26824 37 45900/23000	27383 29 38000/24000	28250 4	22000 7		27475 4	28536 14	28056 9
HUMAN RSRCS (incl LABOR R	24000 1	25650 4			24500 1	27000 1	20000 1	31602 2	29200 4
MANAGEMENT INFO SYSTEMS	30580 7	29676 6	30079 5		28500 2			28314 7	32100 2
MARKETING/MARK MGMT (RESR	24912 49 33000/20000	25160 45 30400/21750	25844 49 33000/23400	24386 29 27100/22500	24751 14		26175 12	22464 22 32000/18000	26036 15
ADVERTISING	21250 4	20000 1	24250 2					15000 1	
COMMUNICATIONS	27175 3	26125 4	27333 6	25376 4	25000 1			27240 1	
JOURNALISM	25000 1	20000 1	25088 8						
TELECOMMUN/BROADCASTING		34236 1	25500 4						
PHYSICAL EDUCATION	22000 1								
SPECIAL EDUCATION		27500 1							
TEXTILES & CLOTHING			26000 1						
MERCHANDISING MANAGEMENT		24000 1	28000 1						
FOREIGN LANGUAGES			24504 1						
LETTERS (incl English, Li	31500 1		28000 1						
VISUAL & PERFORMING ARTS	20000 1			20000 1					
HUMANITIES - OTHER	26250 4		28820 5		19000 1		28000 1	17700 2	
CRIMINAL JUSTICE			24000 1						
POLITICAL SCIENCE/GOVT			19550 2	26500 1					
PSYCHOLOGY	21000 2	27767 3	25000 1					21000 1	28032 1
SOCIOLOGY			31000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

BY CURRICULUM/EMPLOYER

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
SOCIAL SCIENCES-OTHER		28500 1	26000 2		24000 1				
AEROSPACE & AERONAUTICAL	31600 1	32525 4	26000 1						34000 1
AGRICULTURAL			34238 8						30000 1
ARCHITECTURAL									32400 1
BIOENGINEERING & BIOMEDIC		32470 1							
CHEMICAL	34033 3	35000 10	34795 33 37020/33000	34500 4	33533 6	33000 1	35733 3	35525 28 37800/34500	36631 203 42900/34860
CIVIL	35500 2	27000 1	33000 1		29918 11			33000 1	33028 30 37800/31200
COMPUTER	32283 39 37500/28500	32628 56 38000/30000			32079 4			31122 9	33433 3
ELECTRICAL/ELECTRONIC	32273 94 38272/28536	32699 384 40000/30600	31493 14	34200 2	32812 60 34900/31500		22880 1	33295 24 36400/30600	33777 48 40800/31500
INDUSTRIAL	31253 9	31450 75 37800/29000	30383 22 33000/28000	31680 5	31835 26 35000/31200	28300 1		33553 11	33270 10
MECHANICAL	32041 21 35000/30840	32301 169 38040/30000	33162 42 39000/31500	32244 9	32050 83 35100/30000	32750 2	32167 6	33994 36 37000/32000	35526 98 38400/33500
METALLURGICAL		31554 13			32321 44 36000/30900				28500 1
MINING (INCL GEOLOGICAL)					30000 1				33667 3
NUCLEAR		33076 10							32000 1
PETROLEUM									35400 11
ENGINEERING TECHNOLOGY	33000 1	30227 20 40000/26000	34000 1	22000 1	30570 6			32000 1	32000 2
INDUSTRIAL TECHNOLOGY		27500 3		30000 1					34500 1
AGRIBUSINESS			24000 1				23000 1		
ANIMAL SCIENCES			19000 1						
OTHER AGRICULTURAL SCIENC			22750 4						
COMPUTER SCIENCE	31897 62 38000/28730	32476 44 35700/31000	29630 4	29500 1	25425 4				31910 20 35100/30600
COMPUTER PROGRAMMING	16500 1				22500 1			28000 1	31050 4
INFORMATION SCIENCES & SY	29442 19	28629 7	26400 2				30000 1	28718 5	30388 23 33000/28560

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
SYSTEMS ANALYSIS		32400 2							
BIOLOGICAL		20000 1	17000 1						
CHEMISTRY					31950 2		31000 1	30000 2	27740 4
MATHEMATICS	28501 6	32500 2			28360 1		25000 1		
PHYSICS	27300 2								
POLYMER SCIENCE		33900 1			33120 1				

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	25833	3	25735	4	28582	11	25480	5	28000	1	26380	16	25100 32500/20500	26
BUSINESS ADMIN (INCL MGMT	21867	3			27350	2	30000	1	23333	3	25316	5	20346 30000/15000	33
DISTRIBUTION MANAGEMENT									24000	1				
ECONOM & FINANCE (BANKING	26923	6	28800	1	26667	6	29400	1	22959	4	26570	10	23556	9
HOTEL/RESTAURANT MGMT.													20867	3
MANAGEMENT INFO SYSTEMS					27145	5					29095	3		
MARKETING/MARK MGMT (RESR	21260	10	26400	1	26303	10	26860	5	24822	12	24201	10	23682 35000/18000	38
ADVERTISING	21000	1											27333	3
COMMUNICATIONS	20433	3							16500	1	20500	2	22823	13
JOURNALISM	24000	1											24167	3
TELECOMMUN/BROADCASTING	23000	2											20450	4
ELEMENTARY EDUCATION											17000	1	19040	1
PRE-ELEMENTARY EDUCATION													14200	2
PHYSICAL EDUCATION									12000	1			16000	1
TEXTILES & CLOTHING	18000	1							21800	2				
MERCHANDISING MANAGEMENT									21900	2				
LETTERS (incl English, Li	24000	1					24000	1					22400	3
VISUAL & PERFORMING ARTS	20000	1											22750	2
HUMANITIES - OTHER							27400	1	27500	1			24050	2
CRIMINAL JUSTICE													22550	2
POLITICAL SCIENCE/GOVT													18733	3
PSYCHOLOGY									27500	2	22500	1	19500	2
SOCIOLOGY	14500	1	35000	1										

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
SOCIAL SCIENCES-OTHER						16000 1	30000 1
AEROSPACE & AERONAUTICAL							29281 12
AGRICULTURAL		32000 1				32000 1	
BIOENGINEERING & BIOMEDIC			33500 2			31803 3	28624 9
CHEMICAL	32000 1	35445 20 36000/35100	33150 2	36000 1	34750 3	35189 9	35272 17
CIVIL				30600 1		27954 5	28049 46 34400/25000
COMPUTER		30600 2	32315 4	30600 1		33000 1	29750 2
ELECTRICAL/ELECTRONIC		32980 8	32223 13	32200 2	30000 1	32630 21 37200/30000	31162 43 39420/27300
INDUSTRIAL			31175 4	29667 3		30382 34 33300/27000	28948 26 33600/26000
MECHANICAL	27000 1	32795 22 34300/32500	32481 13	30722 4	28856 3	32678 38 36000/30000	30364 61 35100/27000
METALLURGICAL		35200 1		31443 7		33700 2	31600 2
NUCLEAR		31200 1		30600 1		32500 1	26200 2
ENGINEERING TECHNOLOGY		35000 1	27500 1			31167 3	25033 3
INDUSTRIAL TECHNOLOGY			30000 1			30000 1	
AGRIBUSINESS						22000 1	30000 1
ANIMAL SCIENCES							12000 1
PLANT SCIENCES							23750 2
COMPUTER SCIENCE	24500 2	30375 4	34116 1			30000 2	29331 14
COMPUTER PROGRAMMING						29960 4	
INFORMATION SCIENCES & SY	29000 1			29850 2		30383 6	21000 1
SYSTEMS ANALYSIS		33960 1					
ALLIED HEALTH							19050 2
NURSING				13500 1			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
PHARMACY							22880 1
ARCHITECTURAL & ENVIRONME							20167 3
BIOLOGICAL			25000 1				
CHEMISTRY						27350 1	28200 1
PHYSICS			18000 1			25200 1	26400 1
POLYMER SCIENCE				32100 1			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27361 1834 40000/24500	19203 40 40000/13000	24500 1	23895 360 45000/19500	26033 42 50000/18000	21559 92 46000/14400	25583 71 52000/19000	27442 210 38000/25000	23480 8
BACHELOR - TECHNICAL	29552 48 36000/27000	30600 2	29300 5	27724 25 38000/23500	32625 4	31231 94 38000/27125	29451 89 37000/24000	29713 458 45600/26000	29760 162 42000/26252

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24303 166 47500/17000	20337 28 28000/15000	20250 118 35000/16404	23871 388 38400/19300	21100 13	21172 816 50000/16800	24643 7	22455 7	19338 46 31000/13780
BACHELOR - TECHNICAL	28740 10	18840 5	22280 5	28876 117 40000/26000		26893 52 43680/19000	28860 5		25329 7

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25467 30 45000/18000	21592 21 28500/14500	24776 75 42000/17000	25383 73 38500/20000	18821 341 38000/13000	20678 115 28000/16116	22531 81 36000/18000	19725 26 35000/15000	21604 50 33200/15000
BACHELOR - TECHNICAL	37000 1	31799 53 38400/30000	25710 112 33900/23000	31432 292 41600/28200	21464 42 35000/16000	24838 161 36000/20150	25608 162 36072/22880	27169 133 40000/20571	26076 17

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17247 73 60000/13000	18575 4	16270 54 30000/11960	19099 20 26000/12000	25259 51 41000/21840	25522 53 32850/21400	26770 134 50000/21000	23525 36 30000/18000	27367 177 38000/24000
BACHELOR - TECHNICAL	19491 7	28000 3	15680 1	21153 5	31151 474 40000/28500	28817 139 38400/20000	32296 592 55000/29400	29864 128 37700/24348	33218 645 45000/29700

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26279 135 37000/20000	26292 171 49000/22500	26347 209 43700/22020	24814 51 33000/22000	24743 51 36000/22000	25400 3	26608 26 40000/23000	25293 72 35004/19600	27665 153 38400/25000
BACHELOR - TECHNICAL	31783 260 39000/28200	32356 803 40000/30000	32145 135 39000/28000	32022 23 36300/30000	32001 250 37000/29900	31700 4	30863 14	33588 118 37800/30000	35013 465 42900/31300

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	22607 33 28600/18000	27591 7	27290 34 32200/22500	26607 14	23670 30 35000/19500	25309 49 35400/21000	22689 151 44000/16000
BACHELOR - TECHNICAL	27400 5	33513 61 36000/30600	31698 43 36000/29000	30395 24 36000/29100	31545 7	31619 134 38000/28000	29564 250 50000/24800

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33877 50 45000/30000	30400 5		37545 36 63000/27500	50141 9	31733 3	32050 6	37806 38 80000/30000	32500 1
MBA--TECH	30113 8	19000 1		41267 3	56667 3	38500 2	36600 6	37750 18	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	32713 15	20000 1	25000 1	33132 20 45000/28000	37000 1	30633 15			26067 3
MBA--TECH				34731 6	40000 1				

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	40250 4	35533 3	41129 7	35461 9	30000 3	26850 8	29071 7	28500 4	27500 1
MBA--TECH			27500 1	39500 2					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	22500 1				26255 4	41510 4	39703 39 62000/34200	28000 1	37912 24 50616/27600
MBA--TECH					35160 2		40509 11	45000 1	38539 5

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	38454 13	35875 10	39533 25 62000/29000	42750 10	32800 5		40200 1	34200 4	37650 10
MBA--TECH	44411 2	37333 3	37683 6	38500 2	35700 1			35900 2	36000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	33000 1	34300 2	32667 3	36600 2		44125 4	33259 8
MBA--TECH		45000 1	42500 1			36350 2	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27321 1737 40000/24500	25567 571 41000/20500	23750 2	26350 10	31500 2	32000 1	22123 1		26823 55 49000/22250
BUSINESS ADMIN (INCL MGMT	26840 29 36500/17500	22380 27 30000/15500	22657 14	21414 14	27070 6	21000 1	25000 1	19100 3	26378 32 36500/22000
ECONOM & FINANCE (BANKING	27684 31 31000/26000	25846 83 42000/22000	22290 39 28000/18000	24438 143 45000/20000	29477 18	27250 4	27000 1	26000 3	27159 192 42000/22022
MANAGEMENT INFO SYSTEMS	26998 2	26250 2							28600 3
MARKETING/MARK MGMT (RESR	24500 2	27500 4	21500 2	21990 10	12800 1			13750 1	24167 6
REAL ESTATE				28500 2			30000 2		28667 3
ADVERTISING									22000 1
COMMUNICATIONS				27000 1					20300 5
JOURNALISM									25000 1
ELEMENTARY EDUCATION									25000 1
PHYSICAL EDUCATION					13600 1				
LETTERS (incl English, Li	24529 4	22000 1	21500 1	26000 1					17000 1
HUMANITIES - OTHER		24000 1							
CRIMINAL JUSTICE							19200 1		
HISTORY			12480 1						22000 1
POLITICAL SCIENCE/GOVT		22000 1			22000 1				29250 2
PSYCHOLOGY									22638 2
SOCIAL SCIENCES-OTHER			15000 1						
CIVIL								27300 1	
ELECTRICAL/ELECTRONIC						31500 1	32000 1		32700 1
INDUSTRIAL	30600 1	30600 1	27500 1		32000 1				
MECHANICAL					35000 1				30500 1
AGRIBUSINESS				21500 1					

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
COMPUTER SCIENCE						28500 1			
COMPUTER PROGRAMMING									32500 2
INFORMATION SCIENCES & SY		30000 1			38000 1		19000 1		28500 1
HEALTH SCIENCES		22000 1		21996 1					
MATHEMATICS		14560 1			35000 1				27541 3

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		28000 1	20804 1						
BUSINESS ADMIN (INCL MGMT	22970 10	22733 17	21986 20 36000/18000				25005 4	18867 3	22300 2
ECONOM & FINANCE (BANKING	23950 16	23382 41 38400/19200	22876 20 47500/20000				29700 2		15300 1
MARKETING/MARK MGMT (RESR	21500 2	22784 11	21001 5		23000 2			23000 1	15900 3
REAL ESTATE			22000 1						
ADVERTISING					17750 4			17625 4	15000 1
COMMUNICATIONS		27000 1	19651 6	17000 2	16493 3	16930 4	22306 4	21860 9	16722 9
JOURNALISM						14166 7	14400 1	14000 3	18837 13
TELECOMMUN/BROADCASTING		24375 8			19247 5	12750 2	21100 5	18750 2	
HUMAN ECOLOGY (HOME ECONO			20806 1						20000 1
MERCHANDISING MANAGEMENT				12480 1					
LETTERS (incl English, Li		22800 1	21712 4			14500 2		15667 3	18811 9
VISUAL & PERFORMING ARTS				19248 8	13500 1				
HUMANITIES - OTHER		23680 5	20704 3	30000 1			10000 1	40000 2	25500 1
CRIMINAL JUSTICE		24520 1	22000 1						
HISTORY		21000 1	24000 1				26000 1		21000 1
POLITICAL SCIENCE/GOVT	33000 1	23000 1	23000 2				19500 1	24000 1	
PSYCHOLOGY	17500 1	18000 1						13360 1	
SOCIOLOGY				14500 1					
SOCIAL SCIENCES-OTHER								19800 1	17000 1
AGRICULTURAL							35000 1		
CHEMICAL				34680 1			36000 1		
COMPUTER							33300 1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ELECTRICAL/ELECTRONIC				32700 1	32610 2		31376 6	31500 1	
INDUSTRIAL							33092 5		
MECHANICAL				27300 1			32326 4		
NUCLEAR							15000 1		
AGRIBUSINESS								29000 1	
ANIMAL SCIENCES									16000 1
COMPUTER SCIENCE				19000 1		31824 1	26275 1		24000 1
NURSING			19100 1						
MATHEMATICS			26400 1	33000 1					
PHYSICS							23912 1		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING				27000 1		24000 1	24333 3	16000 1	22796 16
BUSINESS ADMIN (INCL MGMT	15750 2	23140 16	24062 53 35500/19200	27438 13	22220 5	21008 6	23378 123 38500/18000	22767 3	23399 4
DISTRIBUTION MANAGEMENT			23140 1	26901 34 34500/20484		27700 4	20000 1		
ECONOM & FINANCE (BANKING	24200 1	27475 4	23694 18	26200 2	24560 3		24484 83 36400/20000	22000 1	23289 7
HUMAN RSRCS (incl LABOR R		27000 1						20195 1	24000 1
MANAGEMENT INFO SYSTEMS		31992 1					22999 3		
MARKETING/MARK MGMT (RESR	21870 10	24444 32 40000/18000	23257 121 40000/19000	25729 18	24639 18	26200 3	24429 462 37000/20000	21000 2	
REAL ESTATE							25000 2		
ADVERTISING	22833 3		15000 1				23458 24 40000/16500		
COMMUNICATIONS	14825 4	22750 2	21400 2	25153 2	20247 5		23291 55 35000/18000	16725 4	
JOURNALISM	17333 3	10000 1	22217 6			18500 1	24261 18	18100 1	
TELECOMMUN/BROADCASTING	23000 2		21794 8		15500 1	15000 1	22250 14		
PHYSICAL EDUCATION		14500 2					24600 2		
HUMAN ECOLOGY (HOME ECONO							16000 1		
TEXTILES & CLOTHING		18500 1	20507 77 27000/18000				22000 2		
MERCHANDISING MANAGEMENT		21250 2	18000 1				21667 6		
FOREIGN LANGUAGES			24500 1				24504 1		
LETTERS (incl English, Li	16000 1	24000 1	19000 1				21625 12	16720 2	
VISUAL & PERFORMING ARTS							16300 3		
HUMANITIES - OTHER		45000 1	21343 14	46000 1			24588 25 50000/19000	10000 1	43700 1
CRIMINAL JUSTICE			14000 1				24167 3		
HISTORY		15600 1					26000 2		
POLITICAL SCIENCE/GOVT			50000 1			14100 1	21744 10	23800 2	24000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PSYCHOLOGY	24000 1		19643 7				22760 15		20911 1
SOCIOLOGY			18833 3		16500 1		21000 2		
SOCIAL SCIENCES-OTHER					20000 1		25500 8	17500 2	
AGRICULTURAL		32500 1							
CHEMICAL	30000 1	33925 4		34500 1			36875 4		
CIVIL							28333 3		
ELECTRICAL/ELECTRONIC		31000 2		31560 1	32000 3		31969 32 36000/30500	24700 1	
INDUSTRIAL		38400 1		30600 1			30967 25 32520/29700		
MECHANICAL		31775 4			30056 1		31009 35 38400/29000	32400 1	27500 1
METALLURGICAL	30600 1						28000 1		
ENGINEERING TECHNOLOGY							21133 3		
INDUSTRIAL TECHNOLOGY							24493 1		
AGRIBUSINESS			20500 2		30000 1		23956 6		
ANIMAL SCIENCES			19000 1				18750 1		
PLANT SCIENCES							21167 3		
COMPUTER SCIENCE		34000 1							
INFORMATION SCIENCES & SY			28500 1						
HEALTH SCIENCES							13250 1		
PHARMACY		40000 1		37450 4					
BIOLOGICAL		35000 1	19500 1				25607 6		
CHEMISTRY						27354 4	27699 15		
GEOLOGY & GEOLOGICAL SCI							30000 1		
MATHEMATICS					30500 2		29000 2		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		22000 1	21500 1						
BUSINESS ADMIN (INCL MGMT		31667 3	20756 5				24000 1		21668 3
DISTRIBUTION MANAGEMENT			21368 6						
ECONOM & FINANCE (BANKING	23599 6	12000 1	20898 3		28750 2		33280 3		
MANAGEMENT INFO SYSTEMS			20195 1						
MARKETING/MARK MGMT (RESR	19500 1	24556 9							27900 3
COMMUNICATIONS		19333 3	15600 1	23000 1					37200 1
ELEMENTARY EDUCATION		17000 1							
PHYSICAL EDUCATION		25000 1	15000 1						
SPECIAL EDUCATION	25000 1						27500 1		
TEXTILES & CLOTHING									21600 1
FOREIGN LANGUAGES			16056 1	25000 1					
LETTERS (incl English, Li			16800 1						
HUMANITIES - OTHER		24000 2	19800 2						
CRIMINAL JUSTICE		24364 17							
HISTORY			25012 3						
POLITICAL SCIENCE/GOVT	20000 1	22000 1	21000 1						
PSYCHOLOGY		20200 3							
SOCIAL SCIENCES-OTHER			23750 4						
AEROSPACE & AERONAUTICAL			24000 1				30042 31 37960/26500		31169 14
AGRICULTURAL							31000 2	24000 1	28835 4
ARCHITECTURAL							29113 8		
BIOENGINEERING & BIOMEDIC						30750 4			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CHEMICAL		36000 2				33155 4	34639 21 40200/33000	34184 4	34658 49 37000/33000
CIVIL			15000 1		26700 2	25567 3	27131 305 36000/23532	27856 43 36519/23795	28949 8
COMPUTER							30112 3	29600 3	30000 2
ELECTRICAL/ELECTRONIC	33300 2	32090 6	32400 1				31782 134 38000/29000	30389 9	32521 253 38400/30300
ENIVRONMENTAL ENGINEERING								30000 1	
INDUSTRIAL		31800 1		26252 2			28987 15	29288 2	31168 216 37200/28200
MECHANICAL	33600 1	32344 1	25387 3	32890 1			31820 222 38700/28600	31973 13	32707 404 42000/30000
METALLURGICAL					26000 1		32378 9		32649 52 40000/30300
MINING (INCL GEOLOGICAL)									36000 1
NUCLEAR							32385 7		
ENGINEERING TECHNOLOGY							30227 16		31942 45 55000/25480
INDUSTRIAL TECHNOLOGY							32250 2		24269 13
OTHER AGRICULTURAL SCIENC									27000 2
COMPUTER SCIENCE							30500 1	28300 1	31100 3
INFORMATION SCIENCES & SY			30000 1						
SYSTEMS ANALYSIS									33600 2
NURSING		13500 1							28500 1
ARCHITECTURAL & ENVIRONME					20750 4				
BIOLOGICAL			19400 2					19750 1	
CHEMISTRY		16000 1						24450 2	28000 3
GEOLOGY & GEOLOGICAL SCI		18000 1			19600 1			27000 1	
MATHEMATICS									30420 1
PHYSICS			25000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 3

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
OTHER PHYSICAL & EARTH SC					14000 1			27500 1	

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									25050 2
BUSINESS ADMIN (INCL MGMT	28200 3						20000 1	35400 1	
ECONOM & FINANCE (BANKING	31500 1		27000 1				23000 1	33000 1	23360 5
HUMAN RSRCS (incl LABOR R							35004 1		
MANAGEMENT INFO SYSTEMS	29267 3								
MARKETING/MARK MGMT (RESR			26000 1						24000 1
JOURNALISM									44000 1
TEXTILES & CLOTHING									22000 1
VISUAL & PERFORMING ARTS									19500 2
HUMANITIES - OTHER						28000 1			26000 1
AEROSPACE & AERONAUTICAL	32556 2		28730 2	31907 3	31875 10	31522 12		31219 6	31152 52 37200/28000
AGRICULTURAL					34968 5			32820 2	32127 12
ARCHITECTURAL								28075 4	26000 1
BIOENGINEERING & BIOMEDIC	34500 2			32470 1					28820 11
CHEMICAL	36000 1	34200 2	35838 8	30800 2	35031 56 39600/33200	34328 5	35689 420 45600/33300	35167 31 37000/33900	34702 70 39600/32000
CIVIL		29020 2			27803 6	24110 6	24800 1	27864 40 33048/24752	28049 140 37800/25000
COMPUTER	31133 23 34600/29100	27440 2	32679 42 37000/30000	33399 23 37500/31800	32050 9	31253 3		30660 2	31958 34 38000/30000
ELECTRICAL/ELECTRONIC	31221 57 36000/28500	32029 147 39400/30396	31903 32 36400/29000	32896 123 38272/31000	31398 67 36500/27720	31712 39 35000/29640	33725 15	32394 65 40000/28600	31792 335 40800/27300
ENIVRONMENTAL ENGINEERING									36000 1
INDUSTRIAL	31667 14	30067 3	34600 3	30733 3	32208 10		29250 4	30462 11	30457 101 40000/26400
MECHANICAL	32047 16	32201 47 38400/30516	30300 5	32419 25 35760/31000	32589 56 37000/30000	30871 23 34340/28500	33462 20 36800/30120	32385 164 37200/29760	32321 288 37200/29376
METALLURGICAL	30000 1	27000 1		33000 2	31935 8	33000 1	30980 5	34067 3	32296 18
MINING (INCL GEOLOGICAL)					31250 2			32500 1	29250 2

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
NUCLEAR		32962 5		35000 1	31100 5	24000 1	32700 2		33144 20 41600/31200
PETROLEUM						28300 2	33333 3	36900 2	33907 15
ENGINEERING TECHNOLOGY	30750 2	29960 7	18000 1	25750 2	27000 2	30288 8	35100 1	27868 11	30541 16
INDUSTRIAL TECHNOLOGY	22500 1	30000 1					33000 1		
COMPUTER SCIENCE	31293 26 37000/27025		32398 26 35700/29900	33467 3	30000 1			32500 2	30884 40 37000/27000
COMPUTER PROGRAMMING	29500 1		30204 5		31000 1				
INFORMATION SCIENCES & SY	27900 1		30000 1	30000 1					30000 1
SYSTEMS ANALYSIS	33960 1	30500 1							
BIOLOGICAL							42000 1		
CHEMISTRY					29152 19	23850 2	30723 3	29900 1	
GEOLOGY & GEOLOGICAL SCI					15000 1				
MATHEMATICS	28800 2								
PHYSICS	30000 1	30360 1			27780 2				21201 1
POLYMER SCIENCE					35280 1				32781 4

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	23843 4					30200 1			18000 1
ECONOM & FINANCE (BANKING	20000 1								
PRE-ELEMENTARY EDUCATION									22225 1
PHYSICAL EDUCATION							15000 2		
SPECIAL EDUCATION									23000 1
LETTERS (incl English, Li									16000 1
VISUAL & PERFORMING ARTS	12000 1								
HUMANITIES - OTHER			25200 1						
CRIMINAL JUSTICE	18500 1				15000 1				
POLITICAL SCIENCE/GOVT					10000 1				
PSYCHOLOGY	20000 1			15600 1					14867 3
CHEMICAL					20150 1				
COMPUTER								30600 1	
ELECTRICAL/ELECTRONIC			33000 1						
INDUSTRIAL									36000 1
MECHANICAL			33000 1						
NUCLEAR									20000 1
COMPUTER SCIENCE	27500 1							22625 4	27500 2
INFORMATION SCIENCES & SY								19500 2	
ALLIED HEALTH			23734 5		24650 6		29442 19		22250 15
HEALTH SCIENCES			27800 1	22000 1			15000 2		16600 5
NURSING	25000 1			26972 64 40000/21000					
PHARMACY						33775 34 43680/26000			

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BIOLOGICAL	40000 1		21000 1						
CHEMISTRY									21000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					28331 6	23333 3			
BUSINESS ADMIN (INCL MGMT	16305 1				27805 19	28863 8	26018 9	32000 1	
DISTRIBUTION MANAGEMENT					26000 1		28500 2		
ECONOM & FINANCE (BANKING	21398 2				26372 21 30000/25500	26391 21 30000/24000	25750 10	30600 1	
MANAGEMENT INFO SYSTEMS					27398 42 33600/24000	27474 119 35400/25500	28226 40 32850/25000		
MARKETING/MARK MGMT (RESR	15738 1		30000 1		26000 1	27333 9	26100 2		
COMMUNICATIONS	15738 1	19000 1	14500 1						
JOURNALISM			20500 2						13000 1
ELEMENTARY EDUCATION		14284 13	16565 1						
PRE-ELEMENTARY EDUCATION				15024 2					
PHYSICAL EDUCATION		16000 1							15000 1
SPECIAL EDUCATION		19885 4							
HUMAN ECOLOGY (HOME ECONO				14899 3					
TEXTILES & CLOTHING					20000 1				
LETTERS (incl English, Li	15845 5	15980 2	18200 1	17200 1					
HUMANITIES - OTHER	24445 2				37750 4		31500 2		
CRIMINAL JUSTICE		22500 2		12000 1					
HISTORY				20500 1					
POLITICAL SCIENCE/GOVT	18000 1	19587 1	18500 1		28000 1	26000 1	28400 1		
PSYCHOLOGY	30000 1	16849 20 25860/14000	13000 1	18060 9	27157 1	24200 1			
SOCIOLOGY	12700 1	16680 4		20527 9					
SOCIAL SCIENCES-OTHER	22433 3	13976 4		17047 19			27720 1		
AEROSPACE & AERONAUTICAL							28846 7		

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
AGRICULTURAL									29736 1
CHEMICAL							35350 8		
CIVIL							28600 8		
COMPUTER					30808 46 36000/26000	33925 5	28414 7		
ELECTRICAL/ELECTRONIC			24000 1		31173 3	30646 7	31873 14		
INDUSTRIAL						32571 7	32029 7		30000 1
MECHANICAL			14000 1		32420 2	30000 1	31556 30 35000/27600		
ENGINEERING TECHNOLOGY					30500 2	30925 5	29200 3		
AGRIBUSINESS									20327 9
ANIMAL SCIENCES									18894 14
PLANT SCIENCES									21750 4
NATURAL RESOURCES									18663 6
OTHER AGRICULTURAL SCIENC									19933 6
COMPUTER SCIENCE		36000 1			28979 172 38000/24000	29795 45 35500/27000	30990 123 50000/27000		
COMPUTER PROGRAMMING					26695 14	28817 3			
INFORMATION SCIENCES & SY					28719 121 36036/24000	27665 25 36000/25000	29497 31 36600/26500		
SYSTEMS ANALYSIS						27000 1	30936 3		
ALLIED HEALTH	15680 1					31860 1			
HEALTH SCIENCES		13000 1							
ACTUARIAL								31369 46 38000/28800	
BIOLOGICAL		11440 1			20000 1				23000 1
GEOLOGY & GEOLOGICAL SCI		12480 1							
MATHEMATICS					26040 11	29642 5	25987 8	29980 22 36600/24750	19000 1

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
PHYSICS					25500 2				
OTHER PHYSICAL & EARTH SC	16305 1								

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28078 18		24695 10					
BUSINESS ADMIN (INCL MGMT		28065 42 37000/25000	26182 21 45000/20000	21545 196 42000/16000	28500 1		32500 1		19347 8
DISTRIBUTION MANAGEMENT		27500 1		25247 17					
ECONOM & FINANCE (BANKING		28002 79 38000/25500	20500 2	22377 109 40000/17000			25000 1		17500 2
HOTEL/RESTAURANT MGMT.			21000 1	20192 65 25500/18000					
HUMAN RSRCS (incl LABOR R			25163 16	20800 11					
MANAGEMENT INFO SYSTEMS		28650 18	45000 1	30444 4					
MARKETING/MARK MGMT (RESR		25850 10	28350 2	21410 110 40000/18000					24000 1
REAL ESTATE		28125 4		20000 1					
ADVERTISING		32500 1		22625 4					
COMMUNICATIONS		23640 5	16500 1	19900 53 32000/15000			20000 1		21967 3
JOURNALISM			21500 1	17667 6					
TELECOMMUN/BROADCASTING		24000 1	16600 1	20020 5					
ELEMENTARY EDUCATION			18000 1	18000 1					17500 211 38000/12710
PRE-ELEMENTARY EDUCATION									16858 24 24600/12000
PHYSICAL EDUCATION				17000 2					19703 9
SPECIAL EDUCATION									20754 44 27500/17944
HUMAN ECOLOGY (HOME ECONO									20096 4
TEXTILES & CLOTHING				18753 22 24500/13500					
MERCHANDISING MANAGEMENT				18506 36 23000/13520					
FOREIGN LANGUAGES				19300 4			26000 2		21870 4
LETTERS (incl English, Li		27250 2		20183 12		21000 1			19815 15
VISUAL & PERFORMING ARTS			21000 1	18500 3		10000 1			19176 11

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HUMANITIES - OTHER			29000 2	18997 25 22600/17500			17000 1		20450 4
CRIMINAL JUSTICE				18998 6					
HISTORY				19027 3					19300 3
POLITICAL SCIENCE/GOVT		29167 3		20800 11		16150 2	12000 1		16972 2
PSYCHOLOGY		26500 2	21125 8	22360 21 38000/19200			14560 1		16948 5
SOCIOLOGY				20986 7					19663 2
SOCIAL SCIENCES-OTHER		28000 3	30000 2	21568 22 35000/17500		17000 1			
AEROSPACE & AERONAUTICAL		30750 4						26252 2	
AGRICULTURAL				24500 1					
BIOENGINEERING & BIOMEDIC		30000 1							
CHEMICAL		28333 3		30168 2				35418 2	
CIVIL	25033 3	27424 37 33000/26000		27900 2					
COMPUTER		30100 10							
ELECTRICAL/ELECTRONIC		30448 41 35000/27500		32660 15					28000 1
INDUSTRIAL		29249 37 36500/26000		31742 10				26234 1	
MECHANICAL		29659 27 36500/26500		31878 13				32515 4	
METALLURGICAL		29000 2		33420 1					
ENGINEERING TECHNOLOGY		22500 1		29400 3					
INDUSTRIAL TECHNOLOGY				30000 1					
AGRIBUSINESS				21263 8					
ANIMAL SCIENCES		22000 2							
PLANT SCIENCES		22000 1							
NATURAL RESOURCES				21000 2					

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
OTHER AGRICULTURAL SCIENC				22000 1					
COMPUTER SCIENCE		29966 28 37000/27000	29904 1	28145 5					
COMPUTER PROGRAMMING		28875 4		27836 1					
INFORMATION SCIENCES & SY		28852 23 36000/28000							
ALLIED HEALTH		14400 1							
HEALTH SCIENCES				15600 1					10000 1
PHARMACY								32040 11	
ACTUARIAL		35000 1							
ARCHITECTURAL & ENVIRONME				28500 1					
BIOLOGICAL		27000 1		22500 1			17000 1	14375 4	21600 5
CHEMISTRY			27000 1	21500 2			23500 1	25927 15	17667 3
GEOLOGY & GEOLOGICAL SCI		21000 2							17500 1
MATHEMATICS		28000 1		19518 3	27907 7				18807 11
PHYSICS		20000 1						24800 3	
OTHER PHYSICAL & EARTH SC									23000 1
POLYMER SCIENCE				33120 1					

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27310 1805 40000/24500	25476 690 42000/20000	22100 60 28000/15000	24242 181 45000/20000	27738 29 50000/16500	27000 6	25554 6	21293 7	26777 305 49000/22000
BACHELOR - TECHNICAL	30600 1	24290 4	27500 1	21748 2	35000 4	30000 2	25500 2	27300 1	29916 8

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23547 30 39000/15000	23297 89 38400/19800	21919 65 47500/18000	18843 13	18414 15	14759 15	22318 19	20350 30 60000/13500	18352 42 26400/14000
BACHELOR - TECHNICAL			22750 2	29336 5	32610 2	31824 1	31072 21 36000/26275	30250 2	20000 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20007 27 27500/15500	23868 65 45000/17000	22474 316 50000/19000	26904 71 46000/20484	22986 34 35000/16500	22767 17	23993 880 50000/18000	18977 20 30600/13440	23676 31 43700/20000
BACHELOR - TECHNICAL	30300 2	33647 15	21600 5	35209 7	31008 7	27354 4	29692 139 50000/23200	28550 2	27500 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	22899 9	23685 42 48000/18000	21016 30 27600/16056	24000 2	28750 2		30268 5		25938 8
BACHELOR - TECHNICAL	33400 3	28937 13	24136 10	28465 3	21778 9	30211 11	29862 776 40200/24348	28982 82 36519/23795	32208 1073 55000/29000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	29129 7		26500 2			28000 1	26001 3	34200 2	24762 13
BACHELOR - TECHNICAL	31314 151 37000/27900	31898 219 39400/30000	32274 125 37800/29500	32750 189 38272/30940	32220 261 45000/27000	30772 102 36600/27500	35355 476 45600/33000	31864 345 40000/27000	31480 1162 41600/26400

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	20734 8		25200 1	15600 1	12500 2	30200 1	15000 2		17689 7
BACHELOR - TECHNICAL	30833 3		25941 9	26895 65 40000/21000	24007 7	33775 34 43680/26000	28067 21 32000/27000	22871 7	21950 25 36000/20000

AVERAGE SALARY OFFERS SEPTEMBER 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 8/9/90 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19261 18	16469 52 30000/11000	18971 8	17681 45 36000/13000	27639 97 52000/22000	27288 162 35400/24200	27597 67 38000/24000	31300 2	14000 2
BACHELOR - TECHNICAL	15993 2	18230 4	19000 2		28949 374 38000/23795	29740 105 36800/26500	30699 249 50000/26200	30920 68 38000/26640	20181 43 30000/15000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27853 189 38000/25000	24945 60 45000/16600	21147 766 42000/16500	28500 1	16060 5	21633 8		18299 352 38000/13000
BACHELOR - TECHNICAL	25033 3	29018 228 37000/26000	28452 2	28621 74 36000/20000	27907 7		20250 2	27450 42 37000/16500	19408 23 28000/16192